

**TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1ST APRIL 2006 TO 31ST MARCH 2007**

Annex 5

CUMULATIVE TRADING STATEMENT		
	PROFILE	ACTUAL
	01.04.06 - 31.03.07	01.04.06 - 31.03.07
TOTAL EXPENDITURE	92,450	102,268
INCOME	51,950	61,855
DEFICIT/(SURPLUS)	144,400	164,123

KEY PERFORMANCE INDICATORS			
	INCOME		USAGE
	06-07 PROFILE	06-07 ACTUAL	06.-07 ACTUAL
GATEHOUSE- TOURS/WEDDINGS	(31,600)	(33,342)	N/A
CHAMBER-WEDDINGS/LETTINGS	(15,000)	(16,254)	N/A
TIC INCOME	(5,350)	(9,072)	N/A
TOURISM VISITORS	N/A	N/A	30,091
CUSTOMER SERVICES VISITORS	N/A	N/A	48,070
CASH DESK VISITORS	N/A	N/A	N/A
PLANNING ENQUIRIES	N/A	N/A	2,174
TOTAL	(51,950)	(58,668)	80,335

NOTES:

All figures are provisional subject to Financial Services outturn statement.

All income is net of VAT.

